



## News You Can Use

### 2008 BWC/MCO Contract

Sheakley UniComp, Inc. signed the 2008 contract with the Ohio BWC to continue our efforts as an Ohio Managed Care Organization in the Health Partnership Program. There have been several changes in the current contract and we thought we would highlight how your MCO stacks up!!!

1. The BWC has created a capacity/payment offset penalty for those MCO's with FROI timing greater than or equal to 16 days. **Sheakley UniComp, Inc. has been below this figure for all of 2007, and scored 5.08 days for the month of December. Well below the requirement.**
2. The BWC has also created a capacity/payment offset penalty for data accuracy sent during an electronic data interchange with the Ohio BWC. From January to March the accuracy rating will be required to be 90% or higher. From April through December of 2008 the accuracy rating will be held at 92.5% or higher. **Sheakley UniComp, Inc. was above both of these figures for 2007 and was at 96.84% for the third quarter of 2007. Well above the requirement.**
3. The BWC now requires all MCO's to process medical provider bills within 10 days of receipt. **Sheakley UniComp, Inc. has been under this 10 day requirement for the whole of 2007 and scored 5.05 days the month of December 2007. Again, well below the requirement.**
4. The BWC has coordinated the contract to allow 45% of the MCO payment to be directly related to performance measures. They will base the initial payment on the effectiveness of the MCO in 2007. Sheakley UniComp, Inc. currently meets the requirements to obtain 100% of the initial quarter's incentive payment. **We exceeded the BWC required measurement by 21%.**
5. The BWC has also added language to the contract which positions the BWC to take back some of the operations currently performed successfully by the MCO. If Marsha Ryan (Ohio BWC Administrator) and the BWC Board of Directors are able to facilitate rule and statute changes, the management of the following items will return to the BWC :
  - a. Medical Provider Bill Payment
  - b. First Report of Injury
  - c. Vocational Rehabilitation assignment and management

You selected Sheakley UniComp, Inc based on the trust you have in our ability to address all your claims management needs. We know you count on us to perform this role aggressively and to meet or exceed the standards of our industry. As we've successfully demonstrated above, Sheakley UniComp, Inc. is doing an outstanding job of meeting/exceeding BWC requirements, including those items listed about. Since there is an element of uncertainty as to how well the BWC could handle these applications, it is Sheakley's position these items should remain with the MCO. The MCO League of Ohio, which includes membership from 23 of the 25 MCO's, coordinated an independent actuarial study, which further exemplifies our concern. This study helps illustrate our position and highlights the significant improvements the Worker's Compensation System has realized since the inception of MCO's in 1997. (For a free copy of the "The Health Partnership Program: An Independent Actuarial Study" or "The Health Partnership Program: A Review of the First Nine Years" please send your request to [MCO1@Sheakley.com](mailto:MCO1@Sheakley.com))

Please feel free to contact us with any questions, concerns or remarks you may have in regards to this month's "News You Can Use - 2008 MCO Contact". Have a topic you'd like to see? Email it to us at [MCO1@Sheakley.com](mailto:MCO1@Sheakley.com) and let us know.

Thank you for your business.